

# Interaction Financial Report

1st August 2006

	(1)	(2)	(3)		
	1 Sep 2002 -	1 Aug 2003 -	1 Aug 2004 -	1 Jul 2005 -	Remainder
GBP (Pounds Sterling)	31 Jul 2003	31 Jul 2004	30 Jun 2005	31 Jul 2006	2006
					Total
					2002-2006
<b>INCOME</b>					
Memberships	88,447.30	57,725.23	150,954.59	44,590.79	
Bid Surplus	13,605.56				
Merchandise	411.69	542.34	2,568.51	2,538.38	
Advertising			13,014.07	4,758.39	665.38
Dealer's Room Fees			12,573.44	585.08	
Art Show Fees & Commission			3,256.71	6,304.47	751.00
Party Income			2,575.00	1,604.52	
Souvenir Book Sales			1,753.66	2,234.51	
Bank Interest	367.82	1,781.84	3,413.10	749.21	
Subvention Grant (4)		44,250.00		22,000.00	22,250.00
Pass Along Funds & other grants (5)	6,186.00	16,559.26	18,219.20	649.32	
Commission (Merchandise/Hotels)				12,632.47	
Sponsorship				1,025.19	
Miscellaneous	3.09	7.68	13.92	3,748.28	
<b>TOTAL Income for period</b>	<b>109,021.46</b>	<b>120,866.35</b>	<b>208,342.20</b>	<b>103,420.61</b>	<b>23,666.38</b>
<b>EXPENSE</b>					
<b>Publications:</b>					
Pre-Con Publications	-3,390.10	-7,601.43	-23,205.52	-1,049.91	
Souvenir Book			-5,750.00	-6,671.01	
Convention Guide				-3,796.41	
Events Programmes				-3,564.85	
At-Con Newsletter				-3,581.74	
Receipts and Forms	-1,114.08		-590.37	-1,014.75	
Publications Software	-3,201.22	-702.20			
Mailing Costs	-517.08	-320.69	-2,393.49	-2,637.34	
Admin			-288.42	-2,128.80	
<b>Programme:</b>					
GoH			-3,275.31	-6,238.69	
Other Guests				-2,933.71	
Tech				-6,366.92	
Green Room				-4,122.90	
YAFA				-3,279.00	
Other Programme Costs				-2,721.92	
<b>Events:</b>					
Opening & Closing Ceremonies				-435.00	
Hugo Awards				-7,686.17	
Masquerade				-1,147.45	
Events Tech				-13,590.87	
Play and Other Events			-2,804.71	-1,020.28	
<b>Concourse: (Exhibits &amp; Furniture)</b>					
Hall 1 (Registration) & Miscellaneous				-1,722.80	
Hall 2 (Concourse) Furnishing			-1,377.22	-12,037.56	
Hall 3 (Dealers/YAFA) Furnishing				-3,120.76	
Hall 5 (Programme) Furnishing				-6,052.22	
<b>Logistics:</b>					
Storage Facilities			-1,698.09	-1,321.75	
Shipping			-1,945.40	-10,483.43	-500.00
Insurance			-525.00		
<b>Dealers' Room and Art Show:</b>					
Art Show Panels and Tables				-6,115.51	
Art Show Lighting				-2,311.36	
Chesley Reception				-1,057.62	
Dealers Tables				-2,615.79	
Other Dealers Room/Art Show Costs			-2,703.60	-1,139.63	

<i>GBP (Pounds Sterling)</i>	1 Sep 2002 - 31 Jul 2003	1 Aug 2003 - 31 Jul 2004	1 Aug 2004 - 30 Jun 2005	1 Jul 2005 - 31 Jul 2006	Remainder 2006	Total 2002-2006
<b>Promotions:</b>						
Adverts	-775.25	-1,444.98	-2,922.54	-75.65		-5,218.42
Merchandise, badges (7)	-481.17	-353.51	-2,519.74	-518.31	-1,044.00	-4,916.73
Flyers, Banners & Posters	-369.42	-1,803.88	-2,845.67	-617.55		-5,636.52
Worldcon promotions	-881.26	-926.27	-3,815.68	-159.53	-1,000.00	-6,782.74
Eastercon promotions	-90.00	-1,208.29		-1,560.99		-2,859.28
Other promotional activities			-852.49	-357.50		-1,209.99
<b>Services:</b>						
Net VAT (UK sales tax) gain/loss (6)	-2,357.34	-774.71	13,266.00	11,006.65		21,140.60
Credit Card Fees	-2,509.35	-2,282.02	-6,542.50	-2,567.21		-13,901.08
US Office costs	-879.82	-214.38	-388.18	-41.39		-1,523.77
Currency gain/loss (6)	-866.00	-2,305.78	4,299.41	510.64		1,638.27
Auditor / Legal & Company setup	-714.71	-3,857.26	-4,065.50	-2,409.38	-3,500.00	-14,546.85
Insurance			-5,351.59	-262.50		-5,614.09
UK Office costs	-318.57	-959.27	-816.46	-284.76		-2,379.06
Finance: Bank Fees	-83.01	-72.50	-216.75	-108.74		-481.00
Fasthost web service	-164.43	-281.88	-258.39	-328.86		-1,033.56
Agents costs	-299.03	-214.45	-171.62	-413.48		-1,098.58
Staff weekends / Open Meetings		-671.35	-2,587.40	-391.96		-3,650.71
Registration (Badges etc)				-4,144.01		-4,144.01
At Con Ops and IT				-11,132.02		-11,132.02
Subsidies (Gopher Rewards, Creche)				-12,156.55		-12,156.55
<b>Site/Facilities:</b>						
Hire of SECC		-18,917.50	-174,681.38			-193,598.88
Moat House hire & costs			-13,700.00	-5,000.00		-18,700.00
Hilton hire & corkage waiver			-6,345.00	-25,380.00		-31,725.00
Power, Phones and Security				-14,046.91		-14,046.91
Transport Facilities				-2,340.00		-2,340.00
Miscellaneous	-95.88	-610.81	-681.22	-1,676.21		-3,064.12
<b>WSFS</b>						
Business Meeting Catering				-573.04		-573.04
MPC Dues				-200.00	-600.00	-800.00
<b>TOTAL Expense for period</b>	<b>-19,107.72</b>	<b>-45,523.16</b>	<b>-257,753.83</b>	<b>-197,195.41</b>	<b>-6,644.00</b>	<b>-526,224.12</b>
<b>TOTAL Balance for period</b>	<b>89,913.74</b>	<b>75,343.19</b>	<b>-49,411.63</b>	<b>-93,774.80</b>	<b>17,022.38</b>	<b>39,092.88</b>
<b>TOTAL Cumulative Balance</b>	<b>89,913.74</b>	<b>165,256.93</b>	<b>115,845.30</b>	<b>22,070.50</b>	<b>39,092.88</b>	

	<i>GBP</i>
<b>ALLOCATION POST-CON SURPLUS</b>	<b>39,092.88</b>
<b>PASS-ALONG-FUNDS</b> (\$12,500 each):	
L.A. Con IV	-6,782.06
Nippon 2007	-6,782.06
Worldcon 2008	-6,782.06
<b>OTHER:</b>	
JETS (Nippon 2007 Travel Bursary)	-1,250.00
2006 WSFS BM Catering Grant	-868.10
UK Worldcon Web Hosting Grant	-500.00
LACon IV - Chaos Space Pirates	-5,000.00
Nippon 2007 Project	-2,000.00
League of Fan Funds (TAFF etc)	-2,500.00
Foundation	-2,500.00
BSFA	-1,500.00
Serendip	-1,000.00
Worldcon History Projects	-1,500.00
<b>FINAL BALANCE</b>	<b>128.59</b>

Report By:

**David Cooper (Finance Manager)**

**Vincent Docherty (Co-Chair & Company Treasurer)**

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Notes:

Income is reported as positive and expense as negative.

(1) As reported to WSFS BM at Torcon 3.

(2) As reported to WSFS BM at Noreascon 4.

(3) As reported to WSFS BM at Interaction.

(4) Grant provided by Glasgow City Council to support large events.

(5) Also includes other special grants. eg. SFSFC Hugo Rocket grant.

(6) Amount can be negative or positive.

(7) Remaining merchandise written-off. Donated to benefit LFF.